

Partnership Concept

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What is a partnership?

- **“A relationship of two or more entities conducting business for mutual benefits.”** (www.investorwords.com)
 - shared ownership/interests
 - one partner buys services
 - in-kind services
 - so broad it doesn't make sense for one entity
 - sum being greater than the parts

Characteristics

- Mutual benefits-common goal
- Equality of distribution of benefits
- Currency—incentives and disincentives
- Governance at a level that can deliver support for common goals
- Buy in at lower levels

For what parts of an NCS are partnerships necessary, appropriate, or beneficial?

- Data and everything else—supply and users
- Maybe not data assimilation
 - gts (entry for all data and then into models)

On what basis would such partnerships be deemed successful?

- Results
- Longevity
- Trust

Can we identify a few examples?

- **Good**
 - **International satellite group**....work together to overcome challenges/overlaps...to get free sharing of data for mutual benefit
 - **Joint Center for Satellite Data Assimilation**
 - Each brings their own \$\$ to table
 - Joint work plan
 - Products shared/mutual benefits
 - Has produced good results
 - governance mechanism
 - Management oversight board (MOB) - not agency heads but leaders who control resources in respective agencies and have technical expertise

Can we identify a few examples?

- **Good**
 - **CA Dept of Water Resources with NWS for flood forecasting**
 - Co location
 - Shared services
 - Partnership in place for decades
 - **Joint Chiefs of Staff – example of successful partnership**
 - Weekly meetings
 - Joint staff with authority, time, funding

Can we identify a few examples?

- **Good**
 - **State Climatologist working with RCCs, NWS, NCDC**
 - Refer to each other as appropriate
 - Providing opportunities for each other eg. NCDC for State Climatologists
 - Not a lot of money being exchanged
 - Arrangement has services that wouldn't happen otherwise
 - **Data put together with/through WMO**
 - Setting standards

Can we identify a few examples?

- **Good**
 - RISAs and Stakeholders
- **Not So Good**
 - NPOESS
 - mutual benefits are unequal
 - Funding not fairly shared
 - Selfishly motivated negotiations at governance level
 - Failure
 - cost over runs
 - technical difficulties
 - acquisition techniques
 - crisis of leadership and the program

Benefits?

Service delivery
Problems/issues resolved
Requirements
Research coordination,
Assessments